

## Proxy Voting Result from Oct. to Dec. 2017

### 1. Number of management proposals for Japanese companies voted for, against, abstain, or carte blanche

Management Proposals	For	Against	Abstain	Carte Blanche	Total Proposals	% of against
Allocation of Income and Dividends	72	6	0	0	78	7.7%
Election/Removal of Directors ※1	764	52	0	0	816	6.4%
Election/Removal of Statutory Auditors ※1	79	22	0	0	101	21.8%
Amendment of Articles	46	5	0	0	51	9.8%
Retirement Bonus for Directors & Auditors	10	4	0	0	14	28.6%
Revision of Remuneration	15	1	0	0	16	6.3%
Stock Option ※2	13	12	0	0	25	48.0%
Election/Removal of Accounting Auditors	5	0	0	0	5	0.0%
Company Reorganization ※3	10	1	0	0	11	9.1%
Takeover Defense	0	1	0	0	1	100.0%
Others ※4	2	1	0	0	3	33.3%
<b>Total</b>	<b>1,016</b>	<b>105</b>	<b>0</b>	<b>0</b>	<b>1,121</b>	<b>9.4%</b>

(※1) One candidate is counted as one proposal.

(※2) Includes stock options, pay-for-performance plan, executive bonus, etc.

(※3) Includes merger, sale/transfer of business, equity transfer, stock splits, corporate separation, etc.

(※4) Includes share buyback, legal reserve decline, third party allotment, capital reduction, reverse equity split, etc.

## 2. Number of shareholder proposals for Japanese companies voted for, against, abstain, or carte blanche

Shareholder Proposals	For	Against	Abstain	Carte Blanche	Total Proposals	% of against
Allocation of Income and Dividends	0	1	0	0	1	100.0%
Election/Removal of Directors ※1	0	4	0	0	4	100.0%
Election/Removal of Statutory Auditors ※1	0	0	0	0	0	—
Amendment of Articles	0	2	0	0	2	100.0%
Retirement Bonus for Directors & Auditors	0	0	0	0	0	—
Revision of Remuneration	0	0	0	0	0	—
Stock Option ※2	0	0	0	0	0	—
Election/Removal of Accounting Auditors	0	0	0	0	0	—
Company Reorganization ※3	0	0	0	0	0	—
Takeover Defense	0	0	0	0	0	—
Others ※4	0	0	0	0	0	—
<b>Total</b>	<b>0</b>	<b>7</b>	<b>0</b>	<b>0</b>	<b>7</b>	<b>100.0%</b>

(※1) One candidate is counted as one proposal.

(※2) Includes stock options, pay-for-performance plan, executive bonus, etc.

(※3) Includes merger, sale/transfer of business, equity transfer, stock splits, corporate separation, etc.

(※4) Includes share buyback, legal reserve decline, third party allotment, capital reduction, reverse equity split, etc.

## 3. Summary of proxy voting results

- For the shareholders' meetings from Oct. to Dec., there were 1,121 cases of company resolutions and 7 cases of shareholder resolutions. Decisions for approval or disapproval totaled 1,128 cases.
- Company resolutions comprised 816 cases related to the election of directors, 101 cases related to the election of statutory auditors, 78 cases related to the allocation of income and dividends, and 51 cases related to the amendment of articles.
- Regarding resolutions of allocation of income and dividends, we voted against mainly when we judged there to be insufficient shareholder returns in spite of the company having enough financial capacity.

- Regarding resolutions related to the election of directors, we voted against the appointment of candidates we judged to be responsible for earnings downturns, as well as outside director candidates that we thought lacked independence.
- Regarding resolutions for election of statutory auditors, we mainly voted against outside statutory auditor candidates that we thought lacked independence.
- Regarding resolutions to amend the articles of incorporation, we mainly opposed giving authority, to the boards of directors of institutions, to determine the dividends of companies whose dividend performance is not high.
- As for shareholder resolutions, there were 7 cases, on which we voted against for all resolutions after assessing their merits.